

DIVISION OF GENERAL SERVICES

THE PROCUREMENT REPORT



Volume I, Issue VI

September/October 2014

Upcoming Training

Fairbanks - October 7th
- Advanced ITBs
- Procurement Law, Regs. & Policy

Anchorage - October 15th
- Advanced RFPs
- What's Your Preference?

Juneau - October 21st
- What's Your Preference
- Procurement Law, Regs. & Policy

Anchorage - October 29th
- Procurement Law, Regs. & Policy
- Advanced ITBs

THE PROCUREMENT ACADEMY

Anchorage
Level I / II - November, 18th
Level III - November 19th

Juneau
Level I / II - November 24th
Level III - November 25th

Fairbanks
Level I / II - December 2nd

Register online at TrainAlaska

CPO Corner

In the Nov/Dec 2013 issue of The Procurement Report, the "Ask a Contracting Officer" was related to whether eligibility for the Alaska Veterans Preference, which requires a majority of owners to be Alaska veterans, could be based on the percentage of ownership, e.g. if there are two partners, members, or owners and ownership is distributed 75% / 25% between them.

The answer provided indicated that a majority cannot be established when an even number of owners are involved and there is an even split between Alaska veterans and non-Alaska veterans, which is correct. However, the answer went on to state that ownership percentage could be considered.

This ownership percentage interpretation was challenged under protest and not upheld. A plain reading of the statute does not support this interpretation and thus you may *only* consider the number of owners who are Alaska veterans, not their percentage of ownership.

Updates

Contract Awards

- ⇒ The Anchorage Record Management Services, Storage, and Supplies contract was awarded to Alaska Archives. This is a mandatory contract for state agencies in Anchorage.
- ⇒ The WSCA-NASPO contract for Public Safety Radios now includes Aeroflex equipment.

Renewals/Extensions

- ⇒ The WSCA-NASPO computer contracts have been extended through 2014 to allow extra time for negotiating new replacement contracts.
- ⇒ MMCAP has extended the Henry Schein Medical Supplies contract through August 31, 2015.
- ⇒ USTravel was recently purchased by Corporate Travel Management (CTM). On November 1st, USTravel will become CTM.

- ⇒ Our Conference Coordination Services contractor, Visions, is getting a new name. They will soon become Event Travel Management.

Solicitations

- ⇒ MMCAP has issued an RFP for single source and multisource pharmaceuticals and over-the-counter pharmacy products.
- ⇒ WSCA-NASPO is evaluating responses to the Office Supplies RFP. The current contracts expire January 4, 2015.
- ⇒ WSCA-NASPO is evaluating responses to the Copier RFP. The current contracts expire next March.
- ⇒ DGS is pursuing agreements with all four vendors that have signed agreements with WSCA-NASPO for their Cloud Hosting contracts.

Miscellaneous

- ⇒ DGS received the Achievement of Excellence in Procurement award from the [National Procurement Institute](http://NationalProcurementInstitute).

Ask a Contracting Officer...

Q: I need to issue a solicitation but I won't know if our funding from a federal grant will be approved for another 60 days. If it is approved, services will need to start immediately. What can I do?

A: You can run a solicitation with a shortened public notice period (with the appropriate written determination to the file) and add language stating that approval of a contract is contingent on approval of funding, e.g. "*Approval of a contract resulting from this solicitation is contingent upon federal funding.*" Since the default language in formal solicitations requires offers to be open and valid for at least 90 days, you may conduct the solicitation, identify the low bidder or most advantageous offeror, issue the Notice of Intent to Award, and then wait until you receive notification of funding approval before awarding the contract. If you won't know the status of funding for more than 90 days, you can adjust this number in the solicitation, or if you need more time, the low bidder or most advantageous offeror may agree to extend their offer. If funding is not approved, you may cancel the solicitation, understanding that canceling a solicitation is subject to protest.

RFP shell, Section 3.08 Contract Funding and the ITB shell's Standard Terms and Conditions, item number 9, both contain language that may be revised for your specific situation.

Have a question you'd like answered? [E-mail it to us!](mailto:DOA.DGS.NEWSLETTER@ALASKA.GOV)